



## LOCALITY PLANNING ENERGY MARKET UPDATE

- Contracted pipeline previous 63 GW now 71 GW increased 12.5% (please note 7GW moved to contracts under management.)
- 15 new strata communities signed during the period 1 April 2016 to 31 May 2016, maintaining the contracted pipeline at 124 communities
- Energy contracts under management increased from 38 to 53 contracts, an increase of 39.5%.
- Strong industry validation with LPE partnering with Urban Development Institute of Australia (UDIA) QLD as Institute Partner representing the energy sector state-wide.

Locality Planning Energy Holdings Limited (ASX: LPE) (the Company) is pleased to present an update on its strong contract, revenue and pipeline momentum for the period 1 April 2016 to 31 May 2016 and to announce becoming an Institute Partner with the state peak body, the Urban Development Institute of Australia Qld (<http://www.udiaqld.com.au/>).

### Strong contract, revenue and pipeline momentum

During the period, 15 contracts commenced revenue generation an increase to 53 in total, 14 of which transitioned from the contracted pipeline (i.e. 'under contract') to 'under management', and 1 of which was immediately assumed 'under management'.

Strata communities defined as 'under contract' are under a contractual arrangement with LPE and commence revenue generation after an installation period that typically takes 16 weeks, after which they are referred to as energy 'under management'.

Also during the period, an additional 14 new strata communities signed contracts with LPE. Maintaining its strong contractual pipeline, LPE has 124 strata communities under contract equivalent to 63GW as of 31 May 2016.

### UDIA - Institute Partner

As further validation of LPE's business model and offering, LPE has joined the UDIA Qld as its Institute Partner representing the energy sector in Queensland. The partnership positions LPE as an authoritative voice in the Queensland energy sector and at the same time, gives the Company the opportunity to raise its profile with UDIA Qld's circa 6,500 members who are typically property development professionals, including many strata building developers.

The UDIA Qld is the largest of five state organisations affiliated with the national body, the UDIA of Australia; Australia's peak representative body for all segments of the urban development industry. As an integral part of the Queensland property development industry for over 40 years, the UDIA Qld has been a key player in significant decisions relating to planning legislation and urban development.

Commenting on LPE's progress, Director and Chief Executive Officer, Damien Glanville states;

*"LPE's ongoing customer traction is a testament to the value our offering provides to strata communities. We're on track to achieve our targets, and remain focussed on building our market position through conversion of the existing pipeline and increasing our sales capacity."*

*"We're delighted to join UDIA as an Institute Partner by the Urban Development Institute of Australia Qld to represent the energy sector in Queensland. The partnership allows a greater platform for LPE to represent the best interests of developers, their consumers and associated industry professionals state-wide on a range of energy related policy issues."*

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### **About Locality Planning Energy Holdings Limited (LPE)**

LPE's wholly owned subsidiary Locality Planning Energy Pty Ltd, holds an Australian Energy Regulator (AER) Authority to sell electricity and utility services to residential, commercial and industrial customers throughout the National Energy Market. LPE specialises in electricity sales to strata communities, both existing and new developments; generating significant savings on electricity delivered to strata communities.

LPE's unique purchasing model is matched against 5 to 10-year supply contracts providing LPE with consistent recurring revenues. LPE is transforming the electricity supply industry by providing an intelligent solution to help its customers reduce high electricity costs, with no risk and no upfront cost. LPE is at the forefront of innovative electricity supply with a commitment to the integration of technology to provide the highest savings and consumer advocacy to its customers.